



Business Development Request for Proposals

Personal Attendant Care (PAC) provides personal support and assisted living to adults with physical disabilities, allowing them to live in their own homes as independently as possible. PAC has been providing these services in Durham Region for more than 40 years. Our highly qualified staff provide clients with the supports they need, including

- Assistance with rising and retiring
- Bathing and grooming
- Toileting, bowel and bladder care
- Assistance with feeding and meal preparation
- Transferring
- Other activities of daily living

PAC is funded by the Ministry of Health and Long Term Care through a Multi-Sectoral Service Accountability Agreement (MSAA) with the Central East Local Health Integration Network.

The PAC Board of Directors is undertaking a review of options and opportunities for new business development that will ensure sustainability and contribute to the agency's ability to grow. The Board is looking for a consultant to provide the following scope of services:

- Environmental scan including an assessment of gaps and needs in the health/community support space in Durham Region
- Presentation and high level assessment of potential business development opportunities.

Out of scope:

Operational and/or marketing plan(s) for potential business development opportunities

Proposals should include the following information:

- Consultant background and qualifications to undertake the work
- Examples of similar work
- Approach and methodology
- Timeline
- Cost

Proposals should be no more than 8 pages in length, must be received no later than February 29, 2016 and, should be forwarded by e-mail to rstockman@pacdurham.ca